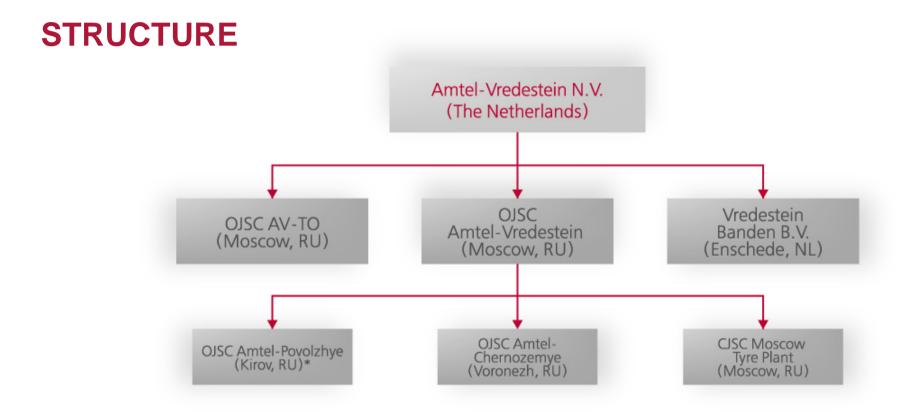


DEUTSCHE BANK RUSSIA ONE-ON-ONE CONFERENCE LONDON, FEBRUARY 2007

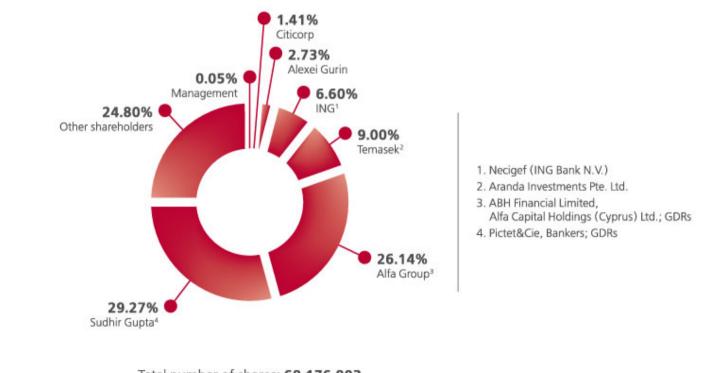
# Forward-Looking Statements

This presentation may contain forward-looking statements regarding future events or the future financial performance of Amtel-Vredestein N.V. These statements are not guarantees of future performance, which is subject to risks, uncertainties and assumptions that cannot be predicted with certainty. Accordingly, actual outcomes and results may differ materially from those expressed in the forward-looking statements. Amtel-Vredestein does not intend to update these statements to reflect actual results.

- Europe's 4<sup>th</sup> largest tyre producer
- Russia's largest passenger car tyre manufacturer
- Over 15 million tyres sold annually
- Listed on the London Stock Exchange ("AMV")
- Over 8,500 employees
- Tyre factories in Enschede, the Netherlands; Moscow, Kirov and Voronezh, Russia
- Focus on Passenger Car Tyres (also truck, agricultural and bicycle tyres)
- Brands include Vredestein, Amtel, and Maloya
- Sales network throughout Russia, Europe, North America, and Asia
- A leading tyre and autoparts distributor in Russia
- Largest network of tyre retail and service centers in Russia



\*85.55% owned by OJSC Amtel-Vredestein; 3.85% owned by Amtel-Vredestein N.V.; 10.65% owned by other shareholders



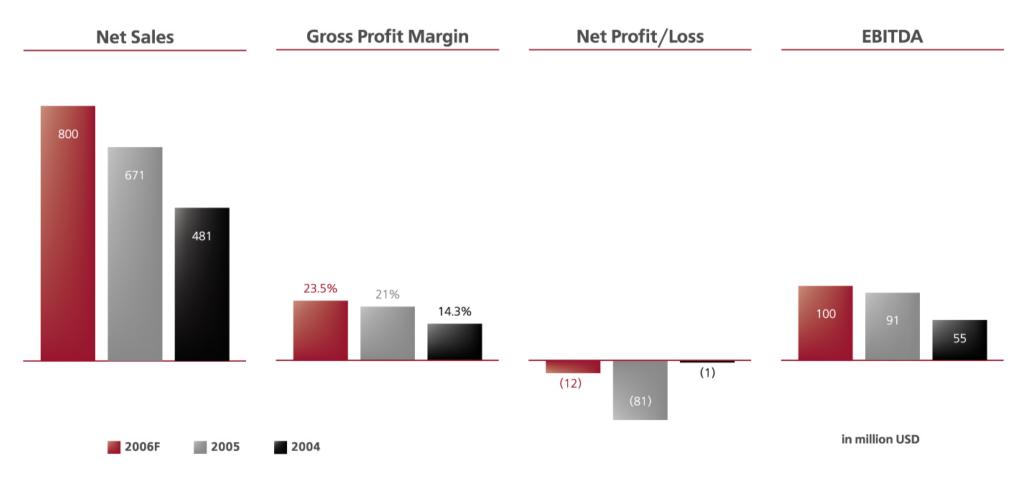
Total number of shares: 68,176,803

as of December 2006

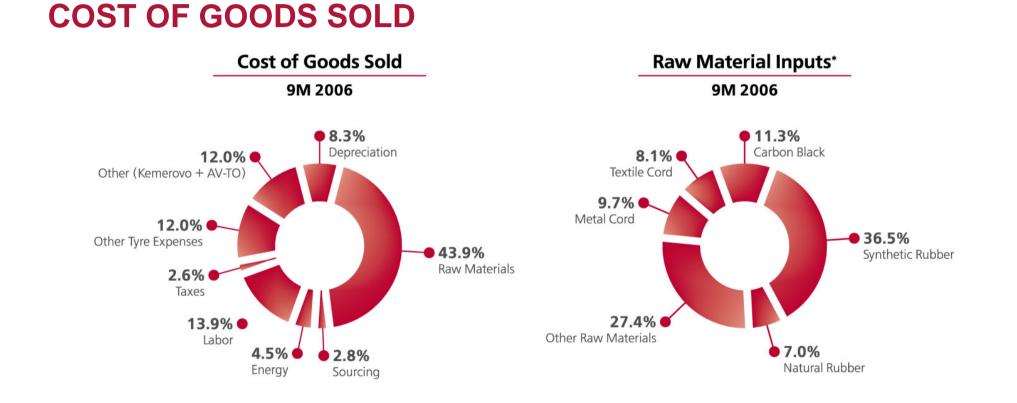


#### SHAREHOLDING

### Financial Results 2006F

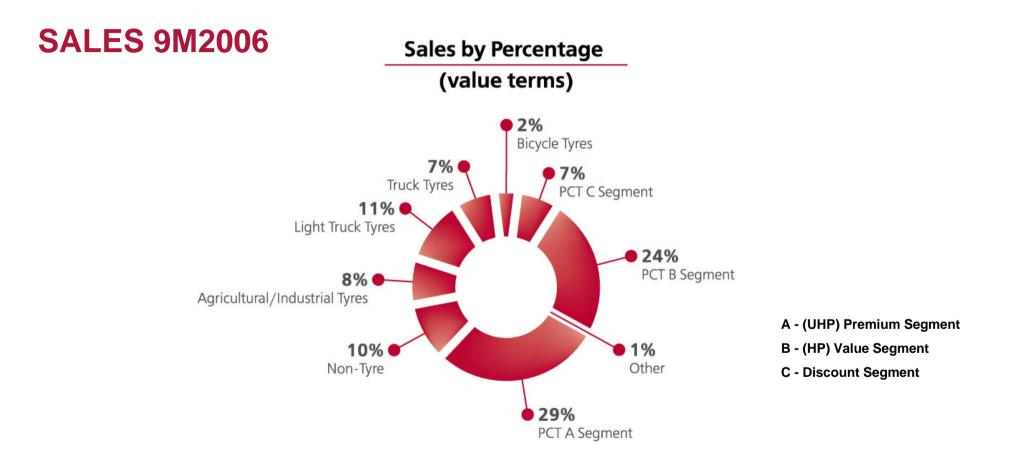


2006F projections subject to IFRS adjustments related to acquisitions and disposals



Raw materials anticipated cost growth of approximately 11% in 2007



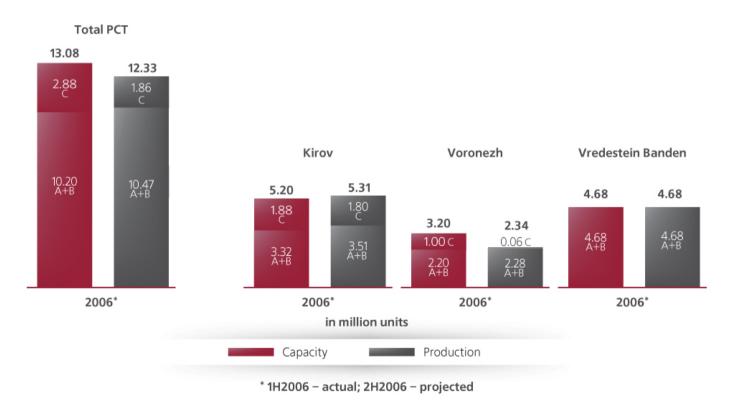




#### **PRODUCTION 9M2006**

units, mln	Voronezh	Kirov	AV Russia	VB	TOTAL	%
Total PCT	1,83	4,14	5,97	3,29	9,26	71,62%
PCT A Segment	0,00	0,13	0,13	2,86	3,00	23,20%
PCT B Segment	1,77	2,81	4,58	0,42	5,00	38,71%
PCT C Segment	0,06	1,20	1,26	0,00	1,26	9,71%
Light Truck Tyres	0,27	1,03	1,30	0,24	1,54	11,90%
Truck Tyres	0,00	0,38	0,38	0,00	0,38	2,95%
Agricultural/ Industrial Tyres	0,03	0,05	0,09	0,37	0,46	3,54%
Bicycle Tyres	0,00	0,00	0,00	1,08	1,08	8,39%
Other	0,00	0,05	0,05	0,16	0,21	1,60%
TOTAL	2,13	5,66	7,79	5,14	12,93	100,00%

Passenger Car Tyre Production and Capacity

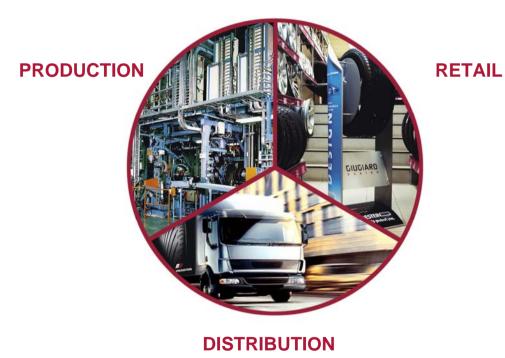


### **5-POINT PLAN**

- 1. Focus production on high-margin, premium and midrange passenger car tyres.
- 2. Outsource agricultural, truck and bicycle tyres to Asia and other low cost markets.
- 3. Continue cost-cutting measures throughout the organization.
- 4. Strengthen brands proposition in key markets.
- 5. Expand proprietary retail and distribution systems.



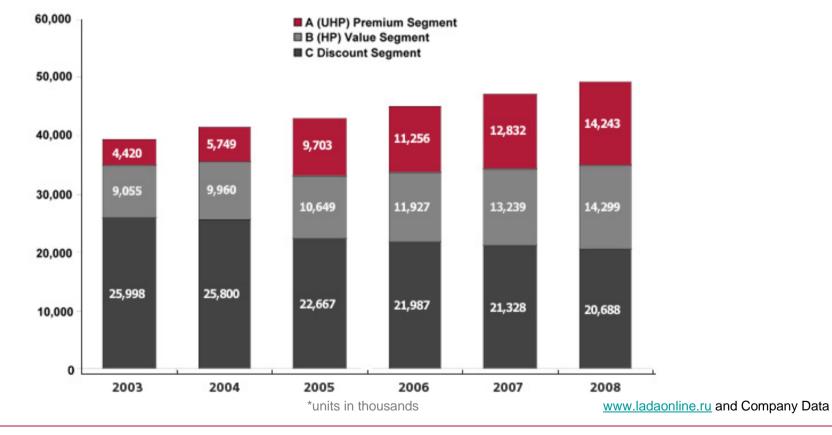
#### **RUSSIAN STRATEGY**





### Market

#### **RUSSIAN GROWTH BY TYRE SEGMENT**







#### **A PERIOD OF TRANSFORMATION**

- Completely transformed company in 2005/2006 from company producing lower quality, low cost tyres to HP and UHP tyres
- Only Russian-based producer of UHP tyres
- Leading Russian tyre/ autoparts distributor and retailer

#### DISPOSALS

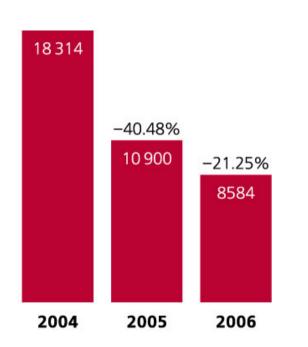
- Disposed of loss-producing Krasnoyarsk tyre plant and Volgograd facility in 2005; Kemerovo chemical fiber plant in 2006
- Discontinued production of Truck and Bicycle tyres at Voronezh facility in 2005



### ACQUISITIONS

- Acquired Vredestein Banden B.V. 60 year old Dutch Tyre Manufacturer in April 2005
- Acquired 115 retail stores in 2005-2006; acquired tyre and autoparts distributor Pigma/ Megashina
- Acquired Moscow Tyre Plant in 2006

#### Cost-cutting



Headcount reduced 21,25% in 2006, 6,60% net of acquisitions and disposals

### **COST CUTTING**

- Optimizing production efficiency
- Continuous program of reducing administrative and distribution costs and streamlining business
- Added savings through AV-TO/Pigma/Megashina merger/consolidation and Russian headquarters relocation to Moscow Tyre Plant



#### **VREDESTEIN BANDEN**

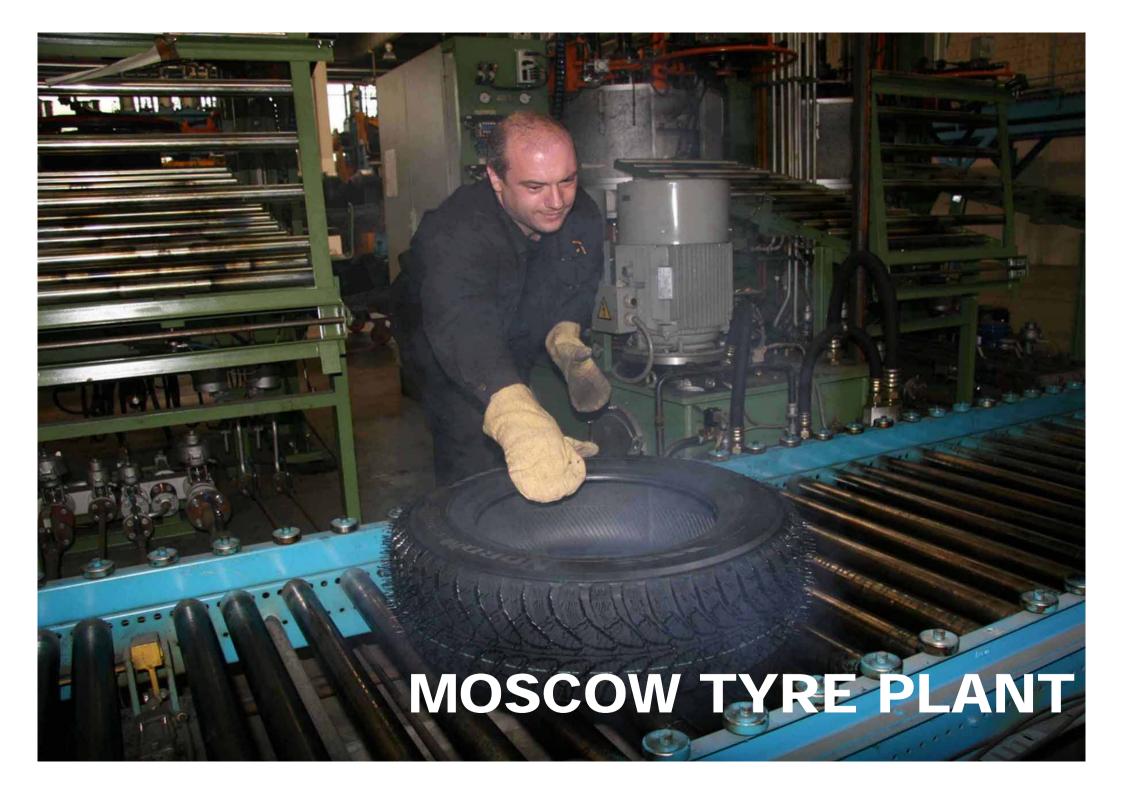
- Highly profitable 60 year old Dutch tyre producer with strong European UHP niche
- World's only producer of designer tyres in cooperation with Giugiaro Design
- Vredestein Banden is Europe's 9<sup>th</sup> largest tyre producer
- Synergy of Dutch and Russian management maximizes efforts and achieves as one company heights that could not be scaled individually

# **Voronezh Update**



### VORONEZH II

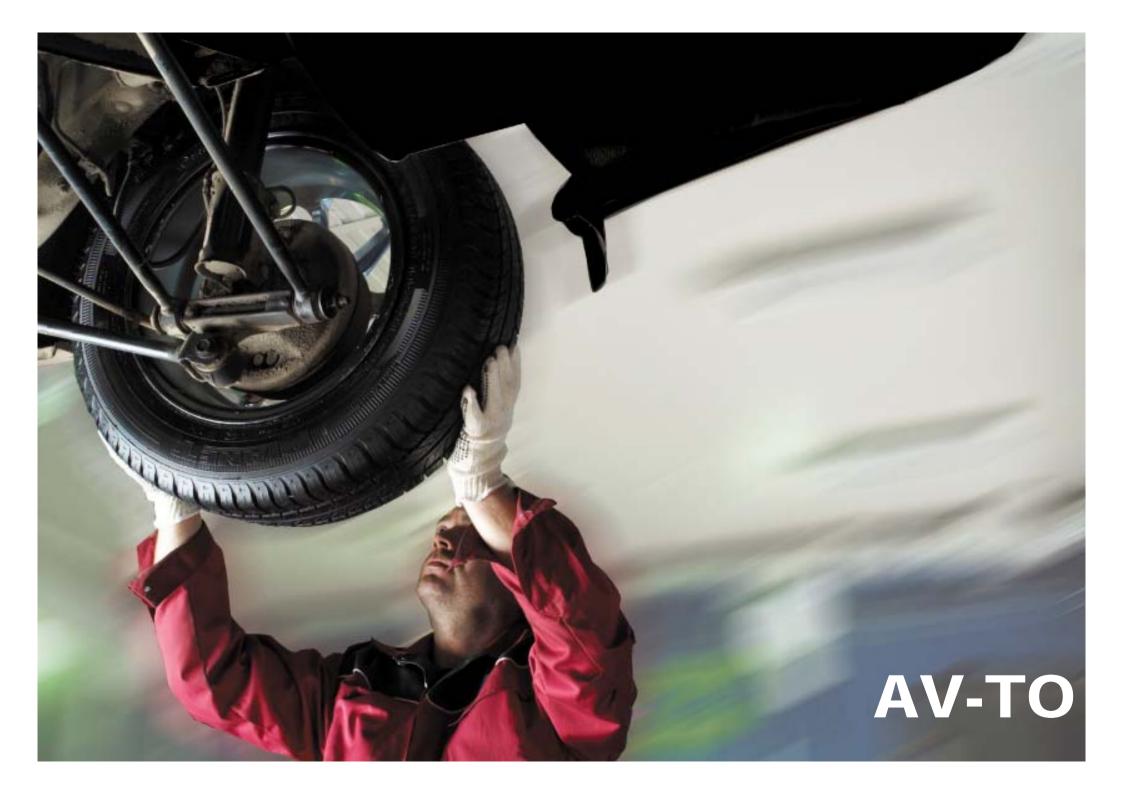
- About \$64.8 million to be invested by completion in equipment and significant additional sums in building new facilities
- Capacity increase of approximately 2.5 million Vredestein and Maloya tyres in 2007/2008 and expandable to over 4 million additional tyres
- Up to 7 million tyres annually ultimate capacity with minimal additional investment
- Voronezh II products: 13"-16", 136 specifications



#### **MOSCOW TYRE PLANT**

- 60+ year-old Russian company best known for its Taganka brand
- Former joint venture with Continental AG
- Modern equipment for tyre production
- Will primarily be utilized to meet high demand for Amtel tyres in Russia
- First Amtel tyre September 2006





#### AV-TO

- 115 multibrand tyre retail stores today
- Over 27,000 auto components from about 40 producers to more than 1500 customers in Russia and CIS
- Leading Russian tyre wholesaler and distributor; serves over 500 customers
- Merger of AV-TO and Pigma/Megashina will produce company with stronger management and sales of approximately \$250 million (2006 pro forma)



### Conclusion

#### **COMPLETING OUR TRANSFORMATION**

- 2005: Vredestein acquisition, IPO brand support, capacity optimization, price increases and product mix change; disposal of noncore assets
- 2006: retail, continued brand support, further improvement in product mix, increased capacity utilization and price increases; expand capacity with Moscow Tyre Plant; expand AV-TO to tyre and autoparts distribution with Pigma and Megashina acquisition; sell Chemical Fibers Plant
- 2007/2008: Voronezh II launch, further AV-TO expansion, new products and enhanced product mix; profitability



